

**Alabama Restaurant Association  
Retail Price List**

| Product   |                     | Code             | 2010<br>Retail Price | 20%<br>ARA<br>Discount |
|---|---------------------|------------------|----------------------|------------------------|
| <b>ServSafe® Manager Food Safety Program</b>                            |                     |                  |                      |                        |
| <b>ServSafe Coursebook, 5th Edition Updated with 2009 FDA Food Code</b> |                     |                  |                      |                        |
| With Exam Answer Sheet  | English             | <b>CBX5R</b>     | \$86.00              | \$68.80                |
| With Exam Answer Sheet  | English, Case of 12 | <b>CBX5RCS</b>   | \$1,032.00           | \$825.60               |
| With Exam Answer Sheet  | English             | <b>CBV5R</b>     | \$83.50              | \$66.80                |
| Text Only   | English             | <b>CB5R</b>      | \$63.00              | \$50.40                |
| Text Only   | English, Case of 12 | <b>CB5RCS</b>    | \$756.00             | \$604.80               |
| <b>ServSafe Essentials, 5th Edition Updated with 2009 FDA Food Code</b> |                     |                  |                      |                        |
| With Exam Answer Sheet  | English             | <b>ESX5R</b>     | \$70.30              | \$56.24                |
| With Exam Answer Sheet  | English, Case of 16 | <b>ESX5RCS</b>   | \$1,124.80           | \$899.84               |
| With Exam Answer Sheet  | Spanish             | <b>ESX5SP</b>    | \$70.30              | \$56.24                |
| With Exam Answer Sheet (5th Ed. only/5th Ed. Update available 9/2010 )  | Chinese             | <b>ESX5CH</b>    | \$70.30              | \$56.24                |
| With Exam Answer Sheet (4th Ed. / 5th Ed. Update available 9/2010)      | Korean              | <b>ESX4KO</b>    | \$68.30              | \$54.64                |
| With Online Exam Voucher  | English             | <b>ESV5</b>      | \$68.00              | \$54.40                |
| Text Only   | English             | <b>ES5</b>       | \$50.50              | \$40.40                |
| Text Only   | English, Case of 16 | <b>ES5CS</b>     | \$808.00             | \$646.40               |
| Text Only   | Spanish             | <b>ES5SP</b>     | \$50.50              | \$40.40                |
| <b>ServSafe Manager Online Course</b>                                   |                     |                  |                      |                        |
| Online Course (5th Ed. Update available 7/22/10)                        | English/Spanish     | <b>SSMCT5</b>    | \$125.00             | \$100.00               |
| <b>ServSafe Food Protection Manager Certification Exam</b>              |                     |                  |                      |                        |
| Exam Answer Sheet   | Single              | <b>SSEAS</b>     | \$38.00              | \$30.40                |
| Exam Answer Sheet   | 10-Pack             | <b>SSEAS10</b>   | \$380.00             | \$304.00               |
| Exam Answer Sheet   | 25-Pack             | <b>SSEAS25</b>   | \$950.00             | \$760.00               |
| Online Exam Seat Registration Number                                    | Voucher             | <b>SSEOC</b>     | \$36.00              | \$28.80                |
| Online Exam Seat Registration Number                                    | Electronic          | <b>SSONLINEX</b> | \$36.00              | \$28.80                |
| <b>ServSafe Manager Training Instructor Tools</b>                       |                     |                  |                      |                        |
| ServSafe Instructor Complete Toolkit, 5th Ed. (CB5R, ES5R, IG5)         | English             | <b>TLK5R</b>     | \$229.00             | \$183.20               |
| ServSafe Instructor Essentials Toolkit, 5th Ed. (ES5R, IG5)             | English             | <b>TLK5RES</b>   | \$199.00             | \$159.20               |
| <b>Items also sold separately:</b>                                      |                     |                  |                      |                        |
| ServSafe Instructor Deluxe CD-ROM, 5th Ed.                              | English             | <b>IG5</b>       | \$179.00             | \$143.20               |
| ServSafe Instructor Deluxe CD-ROM, 5th Ed.                              | Spanish             | <b>IG5SP</b>     | \$179.00             | \$143.20               |
| ServSafe Instructor Basic CD-ROM, 4th Ed.                               | Chinese             | <b>ICD4CH</b>    | \$89.00              | \$71.20                |
| ServSafe Instructor Basic CD-ROM, 4th Ed.                               | Korean              | <b>ICD4KO</b>    | \$89.00              | \$71.20                |
| <b>ServSafe Food Safety Videos, English/Spanish</b>                     |                     |                  |                      |                        |
| <b>DVD Format</b>   |                     |                  |                      |                        |
| Complete Food Safety DVD (All-in-One)                                   | English/Spanish     | <b>SDVDCOMR</b>  | \$575.00             | \$460.00               |
| Complete Food Safety DVD Set (Six individual DVDs)                      | English/Spanish     | <b>SDVDSETR</b>  | \$575.00             | \$460.00               |
| <i>Introduction to Food Safety</i>                                      | English/Spanish     | <b>SDVD1R</b>    | \$125.00             | \$100.00               |
| <i>Overview of Foodborne Microorganisms and Allergens</i>               | English/Spanish     | <b>SDVD2R</b>    | \$125.00             | \$100.00               |
| <i>Personal Hygiene</i>   | English/Spanish     | <b>SDVD3R</b>    | \$125.00             | \$100.00               |
| <i>Purchasing, Receiving, and Storage</i>                               | English/Spanish     | <b>SDVD4R</b>    | \$125.00             | \$100.00               |
| <i>Preparation, Cooking, and Serving</i>                                | English/Spanish     | <b>SDVD5R</b>    | \$125.00             | \$100.00               |
| <i>Facilities, Cleaning and Sanitizing, and Pest Management</i>         | English/Spanish     | <b>SDVD6R</b>    | \$125.00             | \$100.00               |
| <b>VHS Format</b>   |                     |                  |                      |                        |
| Complete Food Safety VHS (All-in-One)                                   | English/Spanish     | <b>SVHSCOM</b>   | \$575.00             | \$460.00               |
| Complete Food Safety VHS Set (Six individual VHSs)                      | English/Spanish     | <b>SVHSSET</b>   | \$575.00             | \$460.00               |
| <i>Introduction to Food Safety</i>                                      | English/Spanish     | <b>SVHS1</b>     | \$125.00             | \$100.00               |
| <i>Overview of Foodborne Microorganisms and Allergens</i>               | English/Spanish     | <b>SVHS2</b>     | \$125.00             | \$100.00               |
| <i>Personal Hygiene</i>   | English/Spanish     | <b>SVHS3</b>     | \$125.00             | \$100.00               |
| <i>Purchasing, Receiving, and Storage</i>                               | English/Spanish     | <b>SVHS4</b>     | \$125.00             | \$100.00               |
| <i>Preparation, Cooking, and Serving</i>                                | English/Spanish     | <b>SVHS5</b>     | \$125.00             | \$100.00               |

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|---|-----------------|--------------|----------|----------|
| <i>Facilities, Cleaning and Sanitizing, and Pest Management</i> | English/Spanish | <b>SVHS6</b> | \$125.00 | \$100.00 |
|---|-----------------|--------------|----------|----------|

**ServSafe Starters® Employee Training Program**

**Training Materials**

|   |                     |                |          |          |
|---|---------------------|----------------|----------|----------|
| ServSafe Starters® Employee Online Course (5th Ed. Updates available 7/22/10) | English/Spanish     | <b>SSECT5</b>  | \$125.00 | \$100.00 |
| Employee Guide  | English, single     | <b>EG5R</b>    | \$5.00   | \$4.00   |
| Employee Guide  | English, 10-Pack    | <b>EG5R10</b>  | \$45.00  | \$36.00  |
| Employee Guide  | English, case of 50 | <b>EG5R50</b>  | \$225.00 | \$180.00 |
| Employee Guide (5th Ed. Updates available 6/15/10)                            | Spanish, single     | <b>EG5SP</b>   | \$5.00   | \$4.00   |
| Employee Guide (5th Ed. Updates available 6/15/10)                            | Spanish, 10-Pack    | <b>EG5SP10</b> | \$45.00  | \$36.00  |
| Employee Guide (5th Ed. Updates available 6/15/10)                            | Spanish, case of 50 | <b>EG5SP50</b> | \$225.00 | \$180.00 |

**Other Unit-Level Employee Awareness Materials**

|                                    |         |               |         |         |
|------------------------------------|---------|---------------|---------|---------|
| ServSafe Lapel Pin                 | single  | <b>SSFLP</b>  | \$5.00  | \$4.00  |
| ServSafe Bandanna                  | single  | <b>BAN</b>    | \$5.00  | \$4.00  |
| Food Security Booklet for Managers | English | <b>FSBOOK</b> | \$12.50 | \$10.00 |

**ServSafe Alcohol® Responsible Alcohol Service Training**

**ServSafe Alcohol Participant's Guide**

|  |         |              |         |         |
|--|---------|--------------|---------|---------|
| Fundamentals of Responsible Alcohol Service<br>With Exam Answer Sheet, 2nd Ed. | English | <b>FMX2</b>  | \$22.00 | \$17.60 |
| Fundamentals of Responsible Alcohol Service<br>With Exam Answer Sheet          | Spanish | <b>FMXSP</b> | \$22.00 | \$17.60 |

**ServSafe Alcohol Online Course and Exam**

|                                 |        |               |         |         |
|---------------------------------|--------|---------------|---------|---------|
| Online Course and Advanced Exam | single | <b>SSAOLA</b> | \$30.00 | \$24.00 |
| Online Course and Primary Exam  | single | <b>SSAOLP</b> | \$30.00 | \$24.00 |

**ServSafe Alcohol Instructor Toolkit**

Toolkit includes *Fundamentals of Responsible Alcohol Service* Instructor Guide, Lapel Pin

|  |         |               |          |          |
|--|---------|---------------|----------|----------|
| <b>With choice of:</b>                         |         |               |          |          |
| Five-In-One Video                              | English | <b>ITVID2</b> | \$250.00 | \$200.00 |
| Five-In-One DVD                                | English | <b>ITDVD2</b> | \$250.00 | \$200.00 |
| Five-DVD Package                               | English | <b>IT5D2</b>  | \$250.00 | \$200.00 |
| <b>Item included but also Sold Separately:</b> |         |               |          |          |
| ServSafe Alcohol Instructor Guide, 2nd Ed.     | English | <b>SSAIG2</b> | \$65.00  | \$52.00  |

**ServSafe Alcohol Videos and DVDs (sold separately)**

|   |         |               |          |          |
|---|---------|---------------|----------|----------|
| Five-In-One Video                                     | English | <b>SSAVID</b> | \$300.00 | \$240.00 |
| Five-in-One DVD                                       | English | <b>SSADVD</b> | \$300.00 | \$240.00 |
| Five DVD Package                                      | English | <b>SSA5DS</b> | \$300.00 | \$240.00 |
| DVD 1: <i>Alcohol Law and Your Responsibility</i>     | English | <b>SSAD1</b>  | \$75.00  | \$60.00  |
| DVD 2: <i>Recognizing and Preventing Intoxication</i> | English | <b>SSAD2</b>  | \$75.00  | \$60.00  |
| DVD 3: <i>Checking Identification</i>                 | English | <b>SSAD3</b>  | \$75.00  | \$60.00  |
| DVD 4: <i>Handling Difficult Situations</i>           | English | <b>SSAD4</b>  | \$75.00  | \$60.00  |
| DVD 5: <i>Evaluating Real-World Scenarios</i>         | English | <b>SSAD5</b>  | \$150.00 | \$120.00 |

**Employee Awareness Materials**

|                            |        |              |        |        |
|----------------------------|--------|--------------|--------|--------|
| ServSafe Alcohol Lapel Pin | single | <b>SSALP</b> | \$5.00 | \$4.00 |
|----------------------------|--------|--------------|--------|--------|

**HACCP**

**Videos - A Practical Approach to HACCP**

|                              |         |             |          |          |
|------------------------------|---------|-------------|----------|----------|
| Three-Video Package          | English | <b>V125</b> | \$240.00 | \$192.00 |
| Four-Video Package           | English | <b>V126</b> | \$320.00 | \$256.00 |
| <b>Also Sold Separately:</b> |         |             |          |          |
| Managing Food Safety         | English | <b>V121</b> | \$89.00  | \$71.20  |
| Receiving to Cooking         | English | <b>V122</b> | \$89.00  | \$71.20  |
| Cooking to Cooling           | English | <b>V123</b> | \$89.00  | \$71.20  |



To order product please contact NRA Solutions at  
(800) 765-2122 ext. 6701

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|                    |         |             |         |         |
|--------------------|---------|-------------|---------|---------|
| A HACCP Case Study | English | <b>V124</b> | \$89.00 | \$71.20 |
|--------------------|---------|-------------|---------|---------|

**Workplace Safety Program**

**Videos**

|   |         |             |          |          |
|---|---------|-------------|----------|----------|
| Three-Video Package                               | English | <b>V700</b> | \$299.00 | \$239.20 |
| <i>Preventing Slips, Trips &amp; Falls</i>        | English | <b>V701</b> | \$123.00 | \$98.40  |
| <i>Preventing Lifting &amp; Carrying Injuries</i> | English | <b>V702</b> | \$123.00 | \$98.40  |
| <i>Robbery Prevention &amp; Awareness</i>         | English | <b>V703</b> | \$123.00 | \$98.40  |

**CD-ROM**

|   |                 |              |          |          |
|---|-----------------|--------------|----------|----------|
| Introduction to Workplace Safety CD-ROM | English/Spanish | <b>CDR80</b> | \$150.00 | \$120.00 |
|---|-----------------|--------------|----------|----------|

**Sexual Harassment Prevention Program**

**Print Materials**

|  |         |              |         |         |
|--|---------|--------------|---------|---------|
| Manager Self-Assessments                 | 30-pack | <b>SHSAC</b> | \$16.00 | \$12.80 |
| Employee Training/Verification Brochures | 25-pack | <b>HBR</b>   | \$15.00 | \$12.00 |

**Video Training**

|                                    |                 |              |          |         |
|------------------------------------|-----------------|--------------|----------|---------|
| What's the Big Deal? Manager Video | English         | <b>V091</b>  | \$89.00  | \$71.20 |
| What's the Big Deal? Manager DVD   | English         | <b>D091</b>  | \$89.00  | \$71.20 |
| Is it Me? Employee Video           | English/Spanish | <b>SHSEV</b> | \$119.00 | \$95.20 |
| Is it Me? Employee DVD             | English/Spanish | <b>SHSED</b> | \$119.00 | \$95.20 |

**Food Service Management Professional® (FMP®) Certification Program**

|                        |         |               |         |         |
|------------------------|---------|---------------|---------|---------|
| FMP Review Manual      | English | <b>FMPREV</b> | \$39.95 | \$31.96 |
| FMP Instructor's Guide | English | <b>FMPIG</b>  | \$39.95 | \$31.96 |

**ManageFirst Program™**

To purchase ManageFirst Program™ Competency Guides or materials, contact Pearson Prentice Hall:

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